

Performance-Based Logistics

Predictable cost and improved reliability.

WIN-WIN Model

Innovative solutions that tailor Framatome capabilities for specific customer needs.

- Risks and incentives aligned between Framatome and utility
- Customer is buying a performance outcome, not a product
- Framatome gets compensated based on equipment performance
- Customer benefits from a fixed maintenance cost over an extended period of time

Features

- Initial assessment and repair
- Fixed cost for life of component
- Guaranteed reliability
- Expert maintenance
- Monthly condition monitoring
- Tooling, manpower and parts included

Benefits

- Low up-front investment
- Predictable long-term costs of equipment operation
- High reliability
- Performance monitoring by industry experts
- Industry best practices implemented on equipment
- Framatome and customer values aligned to focus on superior reliability
- Reduced customer manpower costs

More Innovative Outage Solutions

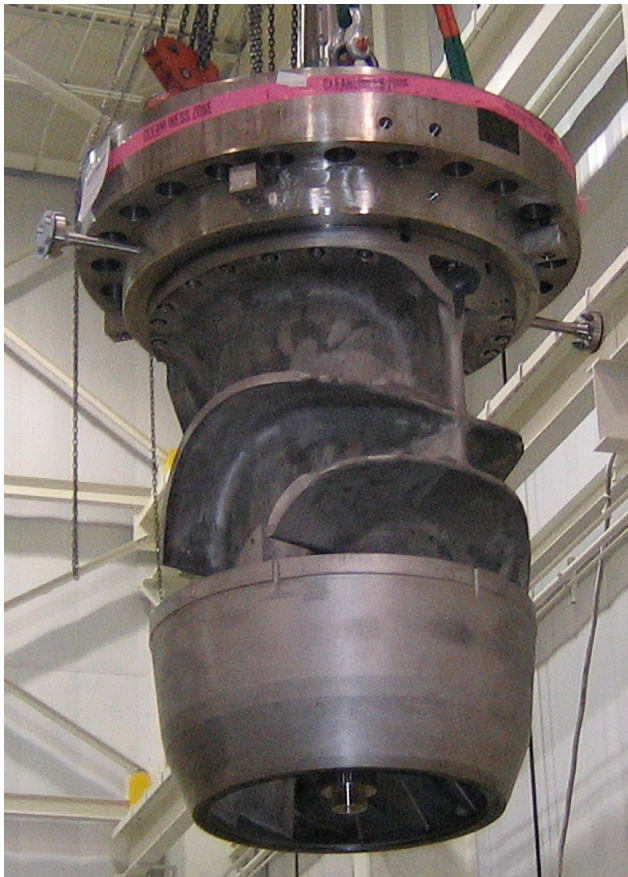
- RCP pump and motor shop services
- Engineering and analysis
- Chemistry lab services
- PWR & BWR refueling services
- Safety-related machining and coatings
- Outage management and OCC support



Your performance
is **our** everyday **commitment**

Performance-Based Logistics Model

- Framatome performs initial equipment evaluation and refurbishment
- Framatome performs all monitoring and reports condition to customer
- Framatome performs preventative maintenance and any corrective maintenance
- Framatome maintains stock of parts
- Framatome guarantees reliability
- Customer only pays for performance — monthly fixed cost when equipment is operating satisfactorily



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